

MARINA INCOME QUESTIONNAIRE
FOR THE 36 MONTHS FROM: 2015 TO 2017

NAME AND LOCATION OF PROPERTY

OWNER AND ADDRESS OF RECORD

NAME OF MARINA _____ BODY OF WATER _____ TYPICAL WATER DEPTH _____

CHECK SERVICE IN RENT: () WATER () ELECTRICITY () BOAT LIFT
 () OTHER (LIST) _____ BOAT LIFT CAPACITY _____

NUMBER OF SLIPS AVAILABLE: COVERED _____ SIZE _____ RATE _____
 UNCOVERED _____ SIZE _____ RATE _____

(PLEASE ATTACH A LIST OF THE SIZE AND NUMBER OF SLIP TYPES WITH CURRENT RENTAL RATES)

DRY STORAGE: COVERED _____ RATE _____
 UNCOVERED _____ RATE _____

NUMBER OF SLIPS OCCUPIED: COVERED _____ UNCOVERED _____ STORAGE _____

| <u>ANNUAL INCOME:</u> | <u>2017</u> | <u>2016</u> | <u>2015</u> |
|---------------------------------------|-------------|-------------|-------------|
| 1. SLIP RENTAL @ 100% OCCUPANCY | \$ _____ | \$ _____ | \$ _____ |
| 2. OTHER RENTALS @ 100% OCCUPANCY | \$ _____ | \$ _____ | \$ _____ |
| 3. MISC. (STORAGE/YARD FEES, ETC.) | \$ _____ | \$ _____ | \$ _____ |
| 4. LOSS DUE TO VACANCY OR DELINQUENCY | \$ _____ | \$ _____ | \$ _____ |

| <u>EXPENSES:</u> | <u>2017</u> | <u>2016</u> | <u>2015</u> |
|--|-------------|-------------|-------------|
| 1. PAYROLL (EXCEPT MANAGER, REPAIR) | \$ _____ | \$ _____ | \$ _____ |
| 2. SUPPLIES (JANITOR, BULBS, ETC.) | \$ _____ | \$ _____ | \$ _____ |
| 3. UTILITIES | \$ _____ | \$ _____ | \$ _____ |
| 4. MANAGEMENT FEES/WAGES | \$ _____ | \$ _____ | \$ _____ |
| 5. COMMON AREA MAINTENANCE | \$ _____ | \$ _____ | \$ _____ |
| 6. ADMINISTRATIVE COST (LIST) | \$ _____ | \$ _____ | \$ _____ |
| 7. MAINTENANCE & REPAIRS (LIST) | \$ _____ | \$ _____ | \$ _____ |
| 8. REAL ESTATE TAX | \$ _____ | \$ _____ | \$ _____ |
| 9. DEPRECIATION | \$ _____ | \$ _____ | \$ _____ |
| 10. MORTGAGE PAYMENT | \$ _____ | \$ _____ | \$ _____ |
| 11. MISCELLANEOUS EXPENSE (LIST) | \$ _____ | \$ _____ | \$ _____ |
| 12. FIRE INSURANCE & EXTENDED COVERAGE | \$ _____ | \$ _____ | \$ _____ |
| 13. RESERVES FOR REPLACEMENTS | \$ _____ | \$ _____ | \$ _____ |
| 14. TOTAL EXPENSES (LINES 1-13) | \$ _____ | \$ _____ | \$ _____ |

| <u>OTHER INCOME:</u> | <u>2017</u> | <u>2016</u> | <u>2015</u> |
|-----------------------------------|-------------|-------------|-------------|
| 1. MAINTENANCE & REPAIRS | \$ _____ | \$ _____ | \$ _____ |
| 2. GAS SALES | \$ _____ | \$ _____ | \$ _____ |
| 3. HOIST, TRAVEL-LIFT, RAMP | \$ _____ | \$ _____ | \$ _____ |
| 4. RESTAURANT & LOUNGE NET INCOME | \$ _____ | \$ _____ | \$ _____ |
| 5. RETAIL SALES AND RENTALS | \$ _____ | \$ _____ | \$ _____ |
| 6. SALES OF SUPPLIES & MATERIALS | \$ _____ | \$ _____ | \$ _____ |
| 7. OTHER (LIST) | \$ _____ | \$ _____ | \$ _____ |

MORTGAGE/SALES INFORMATION:
 1. IS THERE A CURRENT MORTGAGE ON THIS PROPERTY? () YES () NO
 2. IF YES, PLEASE PROVIDE THE FOLLOWING DATA _____
 NAME OF MORTGAGE _____ MORTGAGE AMOUNT _____
 INTEREST RATE _____ TERM OF MORTGAGE _____ DATE 1ST PAYMENT _____ MONTHLY PAYMENT _____

3. PLEASE PROVIDE: DATE PURCHASED _____ CONSIDERATION _____

I DECLARE, UNDER THE PENALTIES OF PERJURY, THAT THE CONTENTS OF THIS FORM AND ALL THE ACCOMPANYING SCHEDULES AND STATEMENTS HAVE BEEN EXAMINED BY ME AND ARE TRUE, CORRECT, AND COMPLETE TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

OWNER'S SIGNATURE _____ TITLE OF SIGNER _____ DATE _____

PRINT/TYPE NAME OF SIGNER _____ PHONE NUMBER _____ RP-64 (REV. 12/03 RS)