

**CEMETARY INCOME QUESTIONNAIRE**  
**FOR THE 36 MONTHS FROM: 2020 TO 2022**

**NAME AND LOCATION OF PROPERTY**

**OWNER AND ADDRESS OF RECORD**

TOTAL ACREAGE: \_\_\_\_\_

DEVELOPED – SOLD: \_\_\_\_\_ ACRES

DEVELOPED – UNSOLD: \_\_\_\_\_ ACRES

NUMBER OF SITES AVAILABLE FOR SALE: \_\_\_\_\_

UNDEVELOPED: \_\_\_\_\_ ACRES

NUMBER OF POTENTIAL SITES TO BE DEVELOPED: \_\_\_\_\_

AVERAGE NUMBER OF SITES PER ACRE: \_\_\_\_\_

ACTUAL INCOME & EXPENSES ARE REQUIRED. AN ITEMIZED COMPUTER PRINTOUT MAY BE ATTACHED IN LIEU OF FILLING OUT THIS SECTION.

**ANNUAL INCOME:**

	2020	2021	2022
1. SITE SALES: _____ @ _____ PER SITE	\$ _____	\$ _____	\$ _____
2. CRYPT SALES: _____ @ _____ PER CRYPT	\$ _____	\$ _____	\$ _____
3. PERPETUAL CARE FUND INVESTMENTS	\$ _____	\$ _____	\$ _____
4. INTERMENT FEES	\$ _____	\$ _____	\$ _____
5. MISCELLANEOUS (LIST)	\$ _____	\$ _____	\$ _____
6. TOTAL INCOME (LINES 1 – 5)	\$ _____	\$ _____	\$ _____

**EXPENSES:**

7. SALES COMMISSIONS (SITES & CRYPTS)	\$ _____	\$ _____	\$ _____
8. COST OF SITE IMPROVEMENTS	\$ _____	\$ _____	\$ _____
9. COST OF CRYPTS	\$ _____	\$ _____	\$ _____
10. PERPETUAL CARE RESERVE	\$ _____	\$ _____	\$ _____
11. MAINTENANCE / CONTINGENCY (LIST)	\$ _____	\$ _____	\$ _____
12. ADMINISTRATION/MANAGEMENT	\$ _____	\$ _____	\$ _____
13. INSURANCE	\$ _____	\$ _____	\$ _____
14. MISCELLANEOUS EXPENSES (LIST)	\$ _____	\$ _____	\$ _____
15. REAL ESTATE TAXES	\$ _____	\$ _____	\$ _____
16. BUILDING DEPRECIATION	\$ _____	\$ _____	\$ _____
17. MORTGAGE INTEREST PAYMENTS	\$ _____	\$ _____	\$ _____
18. TOTAL EXPENSES (LINES 7 – 17)	\$ _____	\$ _____	\$ _____

**MORTGAGE/SALES INFORMATION:**

1. IS THERE A CURRENT MORTGAGE ON THE PROPERTY? Yes \_\_\_\_\_ No \_\_\_\_\_ IF YES, PLEASE PROVIDE THE FOLLOWING DATA:

_____	_____	_____	_____	_____
NAME OF MORTGAGEE	LOAN AMOUNT	MONTHLY PAYMENT	INTEREST RATE	TERM OF MORTGAGE

2. PLEASE PROVIDE: DATE PURCHASED \_\_\_\_\_ CONSIDERATION \_\_\_\_\_

I DECLARE, UNDER THE PENALTIES OF PERJURY, THAT THE CONTENTS OF THIS FORM AND ALL THE ACCOMPANYING SCHEDULES AND STATEMENTS HAVE BEEN EXAMINED BY ME AND ARE TRUE, CORRECT, AND COMPLETE TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

_____	_____	_____
Owner's Signature	Title of Signer	Date

_____	_____	_____
Print/Type Name of Signer	Phone Number	Email